

SOLAR RELEASE

	General Definitions
Uniform Commercial Code (UCC)	Comprehensive set of laws intended to govern all commercial transactions in the United States. Each state has their own, individually adopted version of the Commercial Code, however the main components of the laws are generally consistent throughout the county. The UCC covers a variety of commercial transactions including both lending and leasing, which is makes the code often applicable for properties with Solar Systems.
Fixtures in Real Estate	Any physical property that is permanently attached to the real property. Solar panels and all the components become a fixture to the real estate once they are permanently attached to the home via the mounting (anchoring) system used by the solar company at time of installation.
UCC-1 Financing Statement	Fixture Securitization Document recorded as a matter of public records in compliance with the Uniform Commerical Code. This form may trigger a cloud on title which may compromise a later recorded real estate mortgage encumbrance.
UCC-3 Financing Statement Amendment	Termination of recorded UCC-1 Fixture Securitization Document. This termination releases the securitization of the Solar system as a matter of public records thus clearing any potential cloud on title ensuring the senoir lien position of newly secured mortgage encumbrance.
Independent Solar Energy Producer Contract	Recorded Notice Document that serves as an informational notification that identifies the independent solar energy producer who has retained ownership of the Solar system. This is a standard, recorded public records document for Solar systems that are leased for properties.
Solar Lease Agreement	Lease agreement generated by the solar company which identifies the terms and conditions of the formal leasing of the physical Solar system. These leases may or may not include a monthly charge to the homeowner for the lease of the equipment and may or may not include a lease buyout option in which the homeowner will have the opportunity to purchase the system outright at any time during the term of the lease and/or at the date in which the lease terminates. The costs associated with leasing the physical solar equipment may need to be included in qualifying ratios. Refer to Solar Lease Agreement section below.
Power Purchase Agreement (PPA)	Formal agreement generated by the solar company to identify the cost of the electricity that will be charged to the homeowner for electricity consumed each month. These agreements will clearly identify the dollar cost per kilowatt hour at year one through the end of the lease term. Costs associated with the purchase of the power equate to the homeowner's utility costs which do NOT require inclusion in the borrower's qualifying ratios.
	Ownership/Financing Types Defined
Free and Clear	Homeowner owns Solar system without outstanding debt related to purchase and/or with cash.
Unsecured Financing To Own:	Homeowner purchase the Solar system utilizing installment debt financing which reflects only as an installment debt liability on the borrower's credit report with NO UCC-1 Fixture Filing reflected on title.
Secured Financing To Own:	Homeowner purchased the Solar system with financing, which reflects an installment debt on the borrower's credit report AND DOES have a recorded, UCC-1 Fixture Filing.
PACE Secured Financing to Own: Solar Lease Agreement	Homeowner purchased the Solar system utilizing Property Assessed Clean Energy (PACE) financing. The annual cost of the Solar system is collected via the homeowner's property tax bill. NOTE: Because this financing type is directly tied to the property taxes, these loans generally carry the same "automatic first lien priority" as property taxes reserve over any mortgage lien (even if the mortgage is filed prior to the origination of the PACE assessment). As such, most agencies/investors mandate that these assessments be paid in full and extinguished as a requirement of the loan transaction. Homeowner leased the Solar system and agreed to pay a separate cost to the solar company for the lease of the physical equipment. NOTE: Lease payments may be excluded from the monthly DTI ratio if the lease: Provides for delivery of a specific amount of energy for an agreed upon payment during, AND Includes a production guarantee under which the Borrower is compensated (on prorated basis) when the energy produced by Solar panels is less than the level required by the lease agreement. If the above is not evidenced, then the payment for leasing of the physical solar equipment needs to be included in DTI as an additional installment debt in liabilities section. The payment is not to be added to PITIA as "other".
Power Purchase Agreement (PPA)	Homeowner is leasing the power produced by the Solar system and has no ownership interest or lease obligation to the Solar system. Since the cost of electricity is set via the terms of the Power Purchase Agreement, it is therefore equivalent to their electric utility cost and does NOT require it to be included in DTI.



Ownership & Financing Type	Documentation Required	Value Included on Appraisal	Include Payment In Qualifying Ratios	Fannle Mae	Freddle Mac	FHA	VA	ITIN	Investor No Ratio	Prime, Prime+, Non-Owner Prime, Prime 2nd	Eligible Funds Source Of Payoff
	Appraiser to confirm Solar is owned. Appraiser to comment that property is connected to a	Yes	N/A						х	х	N/A
Free and Clear	traditional power source. Review preliminary Title Report to ensure No UCC filings and/or encumbrances. Title must be clear of each.			х	х	х	х	х			
	Confirm all installment liens on credit report are identified as NOT being solar related installment debt										
	Appraiser to confirm Solar is owned.										
	Appraiser to comment that property is connected to a traditional power source.		Yes	x	x				х	х	Payoff Not Mandatory 1) Borrower's own funds (Not Financed) 2) Cash Out Proceeds
Unsecured Financing To Own	Review preliminary Title Report to ensure No UCC filings and/or encumbrances. Title must be clear of each.	No				х	х	х			
	Confirm all installment liens on credit report are identified as NOT being solar related installment debt										
	Copy of Solar Purchase Agreement to reflect unsecured to property										
Ownership & Financing Type	Documentation Required	Value Included on Appraisal	Include Payment In Qualifying Ratios	Fannle Mae	Freddle Mac	FHA	VA	ITIN	Investor No Ratio	Prime, Prime+, Non-Owner Prime, Prime 2nd	Eligible Funds Source Of Payoff
	Appraiser to confirm Solar is owned.	Fannie Mae &			x	x			X		Dayoff Not Mandaton
	Appraiser to comment that property is connected to a traditional power source.	Freddie Mac, ITIN, All Prime		x						x	
	Review Preliminary Title Report for UCC filings and/or encumbrances. Obtain copies of all recorded documents.	& No Ratio: YES, Provided	Fannie Mae &				х	х			
	Copy of Solar Purchase Agreement	the panels may not be	Freddie Mac, ITIN, All Prime & No								
	Confirm all installment liens on credit report ARE identified as being solar related installment debt	repossessed for default on	Ratio: YES, Provided the								
Secured Financing to Own	Termination of UCC filing via UCC-3. Required OR Subordination Agreement. IF Subordinating the outstanding balance of debt MUST be included in the CLTV and priced with CLTV. Merdianlink &/or AUS to reflect as such.	financing terms. If applying a UCC-3 termination, then NO, value MAY NOT be included.	panels may not be repossessed for default on financing terms. If applying a UCC-3 termination, then NO, value MAY	х	х			х	х	х	Payoff Not Mandatory 1) Borrower's own funds (Not Financed) 2) Cash Out Proceeds
	Solar Endorsement to ensure against any loss sustained by UCC filing. NOTE: If the Solar Company Requires Subordination, this is acceptabel in lieu of Solar Title Endsorement.	FHA & VA NO	NOT be included.			х	x				



Ownership & Financing Type	Documentation Required	Value Included on Appraisal	Include Payment In Qualifying Ratios	Fannle Mae	Freddle Mac	FHA	VA	ITIN	Investor No Ratio	Prime, Prime+, Non-Owner Prime, Prime 2nd	Eligible Funds Source Of Payoff		
	Appraiser to comment that property is connected to a traditional power source.	YES, notating in value as PACE will be paid in full.	N/A		х				х	х	PAYOFF IS MANDATORY 1)Borrower's own funds (Not Financed) 2) Cash Out Proceeds		
PACE secured	Copy of current property tax bill to identify all PACE assessments												
Financing to Own	Current payoff demand for PACE Assessment. May not remain on title or in property tax bill.			Х		Х	Х	Х					
	May reduce qualifying property taxes by amount of the PACE financing on property tax bill as it will be paid in full.								NO				
Ownership & Financing Type	Documentation Required	Value Included on Appraisal	Include Payment In Qualifying Ratios	Fannle Mae	Freddle Mac	FHA	VA	ITIN	Investor No Ratio	Prime, Prime+, Non-Owner Prime, Prime 2nd	Eligible Funds Source Of Payoff		
	Appraiser to comment that property has leased solar												
	Appraiser to comment that property is connected to a traditional power source.	NO	Fannie Mae & Freddie Mac ITIN, All Prime & No Ratio: YES- Unless the lease:										
	Complete Lease Agreement for Equipment. IF our loan is a purchase, evidence of transfer of the lease to new buyer/homeowner is required.												
Solar Lease Agreement	Review Lease to Confirm ALL: A) Lease does not contain resale restriction upon transfer of property B) Lease states any damage caused by the installation, maintenance or removal of the solar system is the responsibility of the system's owner C) Lease states in the event of Foreclosure: 1) Lender has the right to terminate agreement and have equipment removed 2)Transfer without payment, the beneficiary of the lease OR 3) Enter into new agreement with the Solar company NOTE: If all the above verbiage is not present in the original agreement, the Fannie Mae addendum to agreement will be needed to identify all.		of energy at payment du given per AND NO Includes a programate which the Boi compensate prorated bas the energy pi by Solar is le	of a specific amount of energy at a fixed payment during a given period AND Includes a production guarantee under which the Borrower is compensated on a prorated basis when the energy produced by Solar is less than	of a specific amount of energy at a fixed payment during a given period AND Includes a production guarantee under which the Borrower is compensated on a prorated basis when the energy produced by Solar is less than the level required by	X	х	x	x	X	X	X	Payoff Not Mandatory 1) Borrower's own funds (Not Financed) 2) Cash Out Proceeds NOTE: If Lease agreement contains a buyout clause and the borrower(s) chose to buy out the leased equipement the funds from above may be used.
	D) Lease does not require the lessor to be listed as loss payee on the homeowner's insurance policy		the level required by the lease agreement FHA & VA NO										
	Review preliminary title report. Obtain Copies of all recorded documents including Notice of Independent Solar Energy Producer Contract (if applicable).												
	If UCC filing will remain, obtain Solar Title Endorsement												



Ownership & Financing Type	Documentation Required	Value Included on Appraisal	Include Payment in Qualifying Ratios	Fannle Mae	Freddle Mac	FHA	VA	ITIN	Investor No Ratio	Prime, Prime+, Non-Owner Prime, Prime 2nd	Eligible Funds Source Of Payoff
Power Purchase Agreement (PPA)	Appraiser to comment that property has leased solar panels Appraiser to comment that property is connected to a traditional power source. Complete PPA. If our loan is a purchase, evidence of transfer of the PPA to new buyer/homeowner is required. Review PPA to Confirm ALL: A) Lease does not contain resale restriction upon transfer of property B) Lease states any damage caused by the installation, maintenance or removal of the solar system is the responsibility of the system's owner C) Lease states in the event of Foreclosure: 1) Lender has the right to terminate agreement and have equipment removed 2) Transfer without payment, the beneficiary of the lease OR 3) Enter into new agreement with the Solar company NOTE: If all the above verbiage is not present in the original agreement, the Fannie Mae addendum to agreement will be needed to identify all. D) Lease does not require the lessor to be listed as loss payee on the homeowner's insurance policy Review preliminary title report. Obtain Copies of all recorded documents including Notice of Independent Solar Energy Producer Contract (if applicable). If UCC filing will remain, obtain Solar Title Endorsement	NO	NO	x	x	×	_ x	x	x	x	N/A



Sample Forms

UCC-1: Solar Purchased via Installment Debt Financing (State of California)





UCC-1: Leased Solar Panels (State of California)







UCC-3: Termination of UCC Filing (State of California)

	LOW INSTRUCTIONS NAME & PHONE OF CONTACT AT FILER (optional)					
	NAME & PROVE OF CONTROT AT FILER (optional)					
B. 8	E-MAIL CONTACT AT FILER (optional)					
C. :	SEND ACKNOWLEDGMENT TO: (Name and Address)					
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1				CE IS FOR FILING C		
2.	INITIAL FINANCING STATEMENT FILE NUMBER	(or reco	orded) in the REAL	ESTATE RECORDS		
1	TERMINATION: Effectiveness of the Financing Statement identif			endum (Form UCC3Ad) a tis) of Secured Party of		
-	Statement					
L	ASSIGNMENT (full or partial): Provide name of Assignee in Item For partial assignment, complete Items 7 and 9 and also indicate at	Ta or 7b, and address of Assignee in It Mected collateral in Item 8	em 7c <u>and</u> name o	Assignor in Item 9		
T	CONTINUATION: Effectiveness of the Financino Statement iden		interestra) of Sec-	and Early authorition I	No Coetinistic	n Stateme
-	continued for the additional period provided by applicable law					
.C	PARTY INFORMATION CHANGE:	5 (2) (195 (300 W) (0)				
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	his Change affects Debtor or Becured Party of record	CHANGE name and/or address: Completen 6a or 6b; and item 7a or 7b and item		e: Complete tem C and item 7c b	ELETE name: be deleted in it	em Ga or G
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Notice of Independent Solar Energy Producer Contract (State of California)

RECORDING REQUESTED BY ASD Solar LP

AND WHEN RECORDED MAIL TO: ASD Solar LP 2400 Broadway, Ste. 240 Santa Monica, CA 90404

ded in Official Records, Orange County Tom Daly, Clerk-Recorder 2012000137491 1:17 pm 03/09/12

SPACE ABOVE THIS LINE FOR RECORDER'S USE

NOTICE OF AN INDEPENDENT SOLAR ENERGY PRODUCER CONTRACT

- This notice is recorded pursuant to §2869 of the CA Public Utilities Code.
- . This notice DOES NOT create a title defect, lien or encumbrance against the real property subject hereto (see §2869(c)(1) of the CA Public Utilities Code).
- · This notice is filed pursuant to an assignment of the Agreement, defined below, from American Solar Direct Inc. to ASD Solar LP.

General Notice:

This real property is receiving part of its electric service from an independent solar energy producer that has retained ownership of a solar electric generation system that is located on the real property. The independent solar energy producer provides electric service to the current owner of this real property through a long-term contract for electric service. The independent solar energy producer is required to provide a copy of the contract to a prospective buyer of the real property within ten (10) days of the receipt of a written request from the current owner of this real property

Additional Information Regarding Assignment and Termination:

The independent solar energy producer contract which is the subject of this notice (the "Agreement") may be assigned by the lessor, or by the original homeowner to a purchaser of the real property if the purchaser meets the credit requirements of ASD Solar LP ("ASD"). If the Agreement is terminated due to a breach by the original homeowner or any assignee, then all homeowners that have been a party to the

Agreement shall be liable for all damages incurred by ASD as a result of the breach. The original homeowner may remove the solar system, at its cost, and move it to the original homeowner's new home, so long as the public utility company supplying electricity to the new home does not object, and so long as the original homeowner does so in accordance with manufacturer specifications. ASD may repossess the solar system in the event of breach of the Agreement by the original homeowner or any

Real Property Subject to the Agreement:

Owner Name and Address:

Assessor's Parcel Number:

Commencement and Termination Dates:

The Agreement commences on or about: September 1, 2011

The Agreement terminates on: the date that is twenty years plus the remainder of the month after interconnection to the utility (Approximately: January 31, 2032).

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Type of Agreement:
The Agreement is a lease of a solar energy system.

Contact Information:

If you have any questions about this notice, please contact:

ASD Solar LP 2400 Broadway, Ste. 240 Santa Monica, CA 90404 Tel: (424) 214-6700 Email: info@americansolardirect.com

IN WITNESS WHEREOF, ASD Solar LP has executed this Notice of an Independent Solar Energy Producer Contract as of February 20, 2012.

ASD Solar LP

a Delaware limited partnership

Title: Director of Financial Operations

State of California County of Los Angeles

On Everusite 29, 2012 before me. J. Wilson a Notary Public, personally appeared Kelly Rochelle Arens who proved to me on the basis of satisfactory evidence to the the person whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her authorized capacity, and that by her signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing

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Witness my hand and official seal. Le Cereboan



Sample Solar Title Endorsement

State: County:					Agent Number: Orde	er Number:
			RSEMENT AL SOLAR			
	А	ttached to Policy No)			
		Is	sued by			
	AGENTS N	NATIONAL TI	TLE INSURAI	NCE COM	PANY	
	insures against loss n the Land of that c					
provisions of the Insurance. To the this endorsement	ent is issued as part of ne policy, (ii) modify an the extent a provision on ent, this endorsement of any prior endorseme	by prior endorsement of the policy or a pro- controls. Otherwise,	ts, (iii) extend the levious endorsemer	Date of Policy, it is inconsister	or (iv) increase the A	Amount of ovision of
Dated this	day of	, 20				
Issued By:						
Authorized Sign	natory					
Authorized Sign	natory	- 25				