

Blue Color: Differences from PRIME

Matrix			DSCR ≥ 1.00			DSCR ≥ .75			No Ratio DSCR			
Loan Amount	Reserves Month	FICO	Purchase	Rate/Term	Cash Out	Purchase	Rate/Term	Cash Out	Purchase	Rate/Term	Cash Out	
125,000 to 500,000	3	740	80	80	75	75	75	70	75	75	65	
		720	80	80	75	75	75	70	70	70	60	
		700	75	75	70	75	75	65	65	65	60	
		680	75	75	65	70	70	60	65	60	60	
		660	70	70	65	60	60	60	60	60	60	60
500,001 to 1,000,000	6	740	80	80	75	75	75	70	75	75	65	
		720	80	80	75	75	75	70	70	70	60	
		700	75	75	70	75	75	65	65	65	60	
		680	75	75	65	70	70	60	65	60	60	
		660	70	70	65	60	60	60	60	60	60	60
1,000,001 to 1,499,999	6	740	75	75	70	70	70	65	70	70	60	
		720	75	75	70	70	70	65	65	65	60	
		700	75	75	70	70	70	65	65	65	60	
		680	70	70	60	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		660	65	65	60	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1,500,000 to 2,000,000	6	740	75	75	60	65	65	60	65	65	60	
		720	75	75	60	65	65	N/A	N/A	N/A	N/A	
		700	70	70	60	65	65	N/A	N/A	N/A	N/A	N/A
		680	65	65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		660	60	60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Income Requirements			
DSCR Calculation	•	Gross Income will be calculated using the lower of A) executed lease agreement or B) Market rent from appraisal	
	•	For Purchase: The 1007 is used to determine DSCR	
	•	For Refinance: The lower of the lease agreement or rent survey is used to determine DSCR	
	•	Refinance Only: Short term leases are eligible. DSCR is calculated using the leases throughout the year and average over the 12 month period. If there are months where the property is vacant, use zero for that month in average. The average should be supported by 1007 (within reason determined by underwriter).	
	•	Refinance Only: On-line Services such as VRBO/AirBNB/ are eligible. DSCR is calculated by using a 12-month look back period AND either	
	•	• 1) 12 monthly statements documenting receipt of rents or 2) An annual statement provided by the on-line service to document receipt of rents	
	•	If a consecutive 12 month period cannot be documented, the property will be considered unleased.	
	•	Interest Only:	• DSCR (Gross Rents / ITIA)
•	Full Amortization:	• DSCR (Gross Rents / PITIA)	• Qualifying ratios based on Note Rate (PITIA)
•	Prepayment penalty must be in compliance with the terms and limitations of the applicable state or federal law		
DSCR No Ratio	Eligible		

LTV Restrictions	
LTV Restrictions for Prime+ DSCR	
	LTV

Property Type	Investment Property	Warrantable Condo	75
		Non-Warrantable Condo	75
		2-4 Unit	75
		Rural	Ineligible
		Cooperatives	Ineligible
Declining Markets			10% LTV Reduction

Credit			
Borrower Eligibility	Citizenship	• US Citizen	• Permanent Resident Alien (with US Credit)
		• Non-Permanent Resident Alien (with US Credit) Current VISA E-1, E-2, E-3, EB-5, G-1 through G-5, H-1, L-1, NATO, O-1, R-1, TN NAFTA. Provide EAD when applicable.	
Housing Lates		0X30X12	
Credit Event Seasoning	Foreclosure, Short Sale, Default Modification, Notice of Default or 120+ Days Delinquent	36 months	Seasoning for all Credit Events are defined as date of discharge/dismissal or property resolution completion date, to note date.
	Bankruptcy 7,11,13		
Credit	• 3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months		
	Minimum credit score 660		
Consumer Charge-offs and Collections	Following may remain open:		
	• Collections and charge-offs < 24 months old with a	• All medical collections regardless of amount	
	• Collections and charge-offs ≥ 24 months old with a maximum of \$2,500 per occurrence	• Collections and charge-offs that have expired under the state statute of limitations on debts; evidence of expiration must be documented	

Assets			
Assets	• See guidelines for details	• Assets sourced or seasoned for two months	
Cash-Out Proceeds	May be used as Reserves		
	Personal Use of Cash Out Proceeds is Ineligible.		
Cash-Out Max	LTV < 60% Unlimed Cash-Out	LTV >60% Max Cash Out \$500,000	Unlimited Cash-Out for Properties Owned Free & Clear
Reserves for Additional Financed	None		
Compliance	• No Section 32 or state High Cost	• Points and Fees max 5% limit	
	• Loans must comply with all applicable federal and state regulations		
	• HPML is Not Eligible		
	• Impounds required on LTV > 80% unless otherwise specified by applicable state law		
Gift	• Gift funds are Not allowed for >80% LTV/CLTV		
	• Allowed after a minimum of 10% of borrowers own funds. Not eligible for Non-Permanent Resident Aliens		
	• Gift funds may not be used to meet reserve requirements.		
	• Acceptable Donors: Fannie Mae guidelines should be used for donor relationship to borrower(s), documentation, proof of funds, and evidence of receipt;		

Quick Reference			
Acreage	• Maximum 20 acres		
Appraisal	• Loan amounts > \$2,000,000 = Two Full Appraisals	• See guidelines for details	
	• Loan amounts < \$2,000,000 = 1 Full Appraisal + AVM or FNMA CU Risk score of 2.5 or less		
	• 2nd Full Appraisal required if AVM Confidence Score is below 90%		
	• All 1 unit investor appraisals require form 1007 Single Family Comparable Rent Schedule		
	• If owned less than six (6) months LTV/CLTV is based on purchase price. If owned less than 12 months but more than six (6) months, the LTV/CLTV is based on the lower		
ARM Information	ARM Margin 5% - ARM Caps (3/6 & 5/6) 2/1/5, ARM Caps (7/6 & 10/6) 5/1/5, Reset Period 6 Months, Index 30 Days Avg SOFR, ARM Floor = Margin		
Interest Only Products	10/20 IO & 10/30 I/O, ARMs & Fixed		
I/O Restrictions for DSCR ≥ 1.00	Minimum 700 FICO, Max 75% LTV		

I/O Restrictions for DSCR \geq.75		Minimum 700 FICO, Max 70% LTV									
I/O Restrictions for DSCR No Ratio		Ineligible									
Investor History		Borrower must have a history of owning and managing at least one property for a minimum of 12 months within the most recent 36 months on DSCR product									
		Borrower must have a housing history for all investor products									
Investor Types	First Time Investor	• Primary mortgage history is required		•	Minimum FICO	•	DSCR > 1.0				
		• Any borrower who has not owned at least one investment property for a minimum of 12 months at any time within the most recent 36 months									
		• Gift funds not allowed for First Time Investor.									
	Experienced Investor	• Borrower who has owned and managed at least 1 investment property for 12 months or more within the most recent 36 mos.									
		• Borrower must have satisfactory 12 month primary mortgage and/or rental payment history within 3 yrs prior to loan application. Payment to private lender or landlords must be evidenced by most recent 6 mos. cancelled checks.									
	Professional Investor	• Provides reduced documentation on non-subject properties for the borrower who has a strong investor track record documenting the following:									
		•	Currently owns 5 properties (Primary residence included).								
		•	Has 5 years credit depth reported on credit report.								
		•	At least 3 mortgages are reported on credit report within the last three (3) years. No minimum months reporting required. No delinquencies allowed on months								
		Required Information:									
•		All properties owned by borrower to be listed on REO schedule.									
•		All information completed on REO schedule (mortgage balances, gross rents, etc.).									
Reduced Documentation											
•	Housing History not required										
•	All properties owned by borrower to be listed on REO schedule. All information completed on REO schedule (mortgage balances, gross rents, etc.).										
Personal Guarantee		Required									
Product Type		3/6 ARM, 5/6 ARM, 7/6 ARM, 10//6 ARM, 15 Year Fixed, 30 Year Fixed and 40 Year Fixed (I/O)									
Minimum Property Standards		•	600 sq. ft. for 1 unit properties			•	2+ units no minimum. Size must be	•	Maximum deferred maintenance cannot exceed \$2,000		
		•	Property constructed for year-round use			•	Permanently affixed continuous heat	•	No health or safety issues both internal or external		
Property Flips		• When the subject property is being resold within 365 days of its acquisition by the seller and the sales price has increased more than 10%, the transaction is									
		• Property seller on the purchase contract must be			• The property was marketed openly and fairly, through a multiple listing service, auction, FSBO offering						
		• Flip transactions must comply with the TILA HPML			• Sufficient documentation to validate actual cost to construct or renovate (e.g., purchase contracts, plans						
		• Increases in value are to be documented with			• All transactions must be arm's length, with no identity of interest between the buyer and property seller or						
Property Types		•	SFR	•	Condominium	•	Townhouse	•	D-PUD		
		•	PUD	•	Modular	•	Rowhouse	•	2 - 4 Unit		
Property Types - Ineligible		•	Condotels	•	Mixed-Use	•	Rural	•	Multi-Family 5+ Units	•	Florida Condo Subject to Florida SB-4D
Prepay Penalties by State		Permissible by Law									
Seasoning		• Rate and Term: No seasoning. At least 1 borrower from the existing loan must be in the new loan.									
		• Cash Out: 6 months from existing Note date to application date of new loan. LTV/CLTV is the lower of the purchase price or appraised value.									
		• LLC Cash Out: months seasoning required if the property was owned prior to closing by LLC that is majority-owned by the borrower.									
Seasoning for Property Recently Listed on the Market		• For all transaction types, subject property must be taken off the market on or before application date.									
		• For Cash-Out refinances, loans must be seasoned for at least 6 months from the listing contract expiration date to the new Note date.									
Seller Concessions / IPC		• Max Interested Party Contribution up to 6%									
States	Ineligible	• Max Interested Party Contribution up to 6%									
	Eligible	• State eligibility subject to review of applicable docs									
Subordinate Financing		• CLTV max = LTV max									

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